



Selling customizable products made easy!

CIS Configurator is a web-based quote management application that is ideal for organizations who want to automate the quoting process for its internal and external sales personal, resellers, dealers and customers.

Quotes containing configured and stock items are created, edited, revised and copied quickly and all stored in one centralized location.

- **Configure Price Quote**
- **Cloud or Client Server Deployed**
- **Rules based Configurator**
- **Quotes generated in minutes**
- **Centralized lookup for all quote activity**
- **Professional quotes in PDF format instantly**
- **Uses product knowledge stored in CIS**



Replace Spreadsheet Sales Quoting



Rules are easy to add and maintain!

CIS Configurator is connected via the Service layer of SAP Business One and pulls the items into the ModelBuilder, allowing your Product Expert to create complex rules!

Questions and Answers are created and conditioned using Exceptions and Relationships, which can be added to a spreadsheet and imported for product rules and future maintenance.

- Items flow from SAP to CIS
- Import Questions, Answers,
- Rules & Dependencies
- Assign Graphics to Answers, Static images or Transparency's Supported
- Send BOM's to SAP Business One
- SQL, HANA, Versions upto 10 are supported

ModelBuilder for **SAP Business One**

Model Builder

Steve Tomkins
V5.0 Build: 1538

Save Save & Exit Export Undo Cancel Fields Test Model Log Out

Questions

- Truck
 - 1: Select a trailer type
 - Curtain Sides
 - Van
 - Flat bed
 - 2: Select how many wheels per axle
 - Four Wheels - (Twin - 2X2)
 - Two Wheels (Single 2X1)
 - 3: Select number of Axles with Four Wheels
 - 2
 - 3
 - 4
 - 4: Select number of Axles with Two Wheels
 - 2
 - 3
 - 4
 - 5: Heavy Wheels
 - 6: Standard Wheels
 - 7: Axles ABS and wheels
 - 8: Select - Tire choice
 - Continental
 - Firestone

Attributes Exceptions Calculations Relationships Tables

Single Item: ☐ Link answer to single (first) item?

Answer Label:

Default: ☐ Default Answer

Numeric Value:

Item List Label: Requires Question to be displayed in Item List

Quote Report Label: Requires Question to be displayed in Quote Report

External: ☐ Externally Controlled

External Identifier:

Thumbnail Image:

Items:

Item	Smart Part Segment	Resource	Stage
Item Number	Item Name	Quantity From	Quantity
FB48-53	Flat Bed	Fixed	1

CIS Configurator

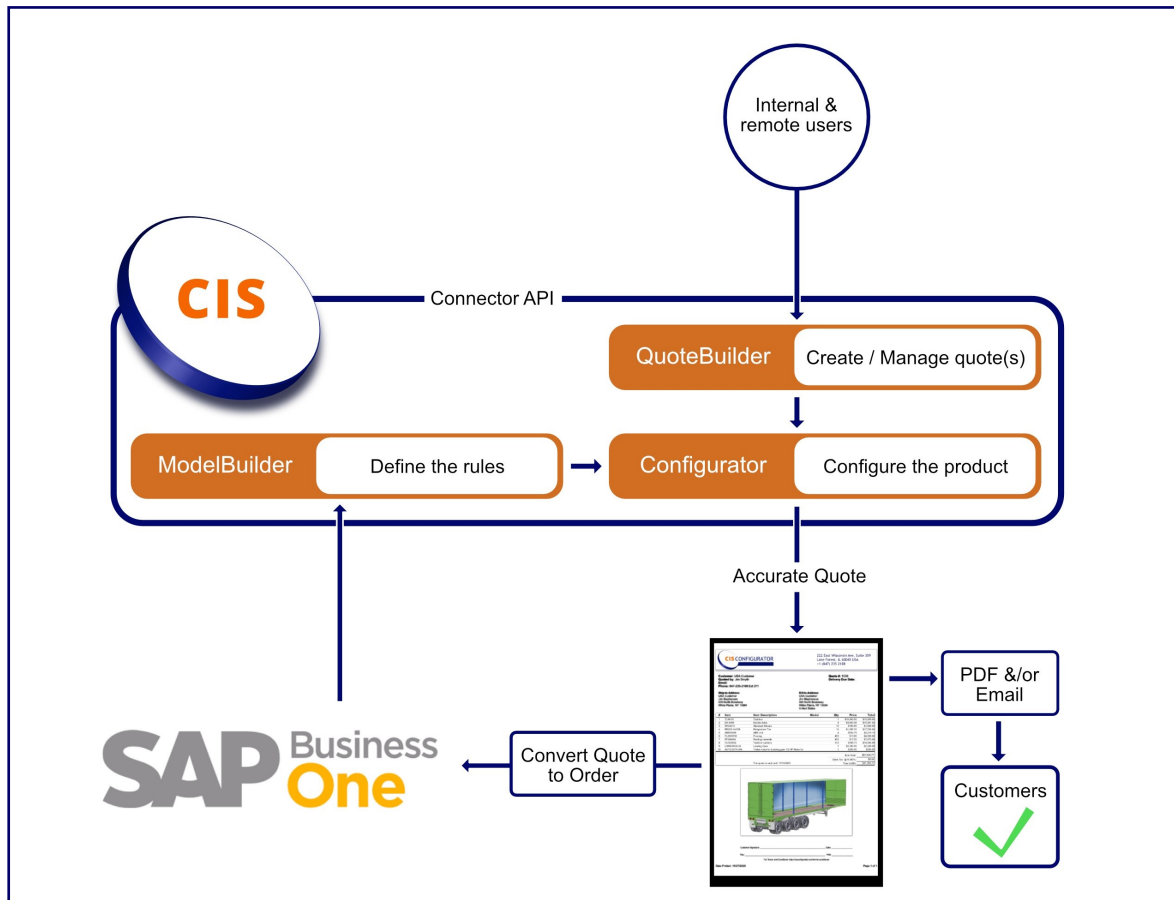
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Configure Price Quote with CIS Configurator

If you have a diverse product line, which has many variables, adding CIS Configurator allows you to add logic and rules, whilst using the core items and pricing from SAP Business One.

Extend the quoting capabilities to your Sales team, Resellers and Customers whilst connected to SAP Business One

- **Rules based Configurator - SAP Items**
- **SAP Cloud, Private Cloud, On Premise**
- **Logic Builder - You maintain the rules**
- **Convert accurate quotes to SAP Orders**
- **Pricing maintained in SAP Business One**
- **Product knowledge stored in CIS**



Create Accurate Quotes and Orders



Orders flow from CIS Configurator to SAP

Accurate Quotes created in CIS Configurator can be copied, Submitted, Revised and Ordered appearing in SAP together with the correct item list and quantities (BOM's if required)

Orders contain configured products with the correct items, submitted by the logic added by your Product Expert; assuring only accurate products can be sold.

- Rules based Configurator - SAP Items
- Integrated with SAP Business One
- Logic Builder - You maintain the rules
- Convert accurate quotes to SAP Orders
- Pricing maintained in SAP
- Production, Assembly, Sales BOM's

File Edit View Data Go To Modules Tools Window Help OEC Computers | Jayson Butler

Sales Quotation

Customer: C30000
Name: Microchips
Contact Person: Judy Brown
Customer Ref. No.:
Local Currency:

No. Hardware
Status
Posting Date
Valid Until
Document Date

Contents Log

#	Item No.	Item
1	CBM1000490	
2	LB-D-D	
3		

Bill of Materials

Product No.: LB-D-D X Quantity 1
Product Description: Golf with Smart Part-Stages and Resources - L
BOM Type: Production
Production Std Cost: 0.00 \$
Planned Average Production Size: 1.00

Warehouse: Price List: Distr. Rule: Project: Summary: GS Product L

#	Type	No.	Description	Quantity	UoM Name	Warehouse	Issue Method	Price List
1	Route Stage	Assembly	Assembly					
2	Item	9B222210	STAR48-2+2-SS-Caribbean Bl	1		01	Backflush	Last Evalu
3	Resource	LB1004	Labor	1		01	Backflush	
4	Route Stage	Cutting	Cutting					
5	Item	2CO000	Default Seats	1		01	Backflush	Last Evalu
6	Resource	R300005	Assembly Machine	1		01	Backflush	
7	Route Stage	Final Assembly	Final Assembly and Packag					
8	Item	1RMSTD	Default Wheels	4		01	Backflush	Last Evalu
9	Resource	R300006	Senior Technician	1		01	Backflush	
10	Item							Base Price

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SAP Business One

CIS Configurator

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