



## Selling customizable products made easy!

CIS Configurator is a web-based quote management application that is ideal for organizations who want to automate the quoting process for its internal and external sales personal, resellers, dealers and customers.

Quotes containing configured and stock items are created, edited, revised and copied quickly and all stored in one centralized location.

- **Configure Price Quote**
- **Cloud or Client Server Deployed**
- **Rules based Configurator**
- **Quotes generated in minutes**
- **Centralized lookup for all quote activity**
- **Professional quotes in PDF format instantly**
- **Uses product knowledge stored in CIS**



## Replace Spreadsheet Sales Quoting



## Rules are easy to add and maintain!

CIS Configurator is connected to SAP Business ByDesign and pulls the items into the ModelBuilder, allowing your Product Expert to create complex rules!

Questions and Answers are created and conditioned using Exceptions and Relationships, which can be added to a spreadsheet and imported for product rules and future maintenance.

- Items flow from SAP to CIS
- Import Questions, Answers,
- Rules & Dependencies
- Assign Graphics to Answers, Static images or Transparency's Supported
- Send BOM's to SAP Business ByDesign

The screenshot shows the "ModelBuilder for SAP Business ByDesign" software interface. The title bar includes the product name and the CIS CONFIGURATOR logo. The interface has a menu bar with options like Save, Save &amp; Exit, Export, Undo, Cancel, Fields, Test Model, and Log Out. A left sidebar titled "Questions" shows a tree structure for a "Trailer Configurator" with six steps: 1. Select a trailer type (Tautliner, Van, Flat bed), 2. Select an Axle type (Double, Single), 3. # of Double Axles (2, 3, 4), 4. # of Single Axles (2, 3, 4), 5. Heavy Wheels, and 6. Standard Wheels. The main area has tabs for Attributes, Exceptions, Calculations, Relationships, and Tables. The "Attributes" tab is active, showing fields for Numeric Value (0), Item List Label, Quote Report Label (Report), External (Externally Controlled), External Identifier, and Thumbnail Image (a trailer graphic). At the bottom, there's an "Items" section with buttons for Item, Smart Part Segment, Resource, and Stage. The user name "Steve Tomkins" and version "V5.0 Build: 1555" are visible in the top right.

CIS Configurator

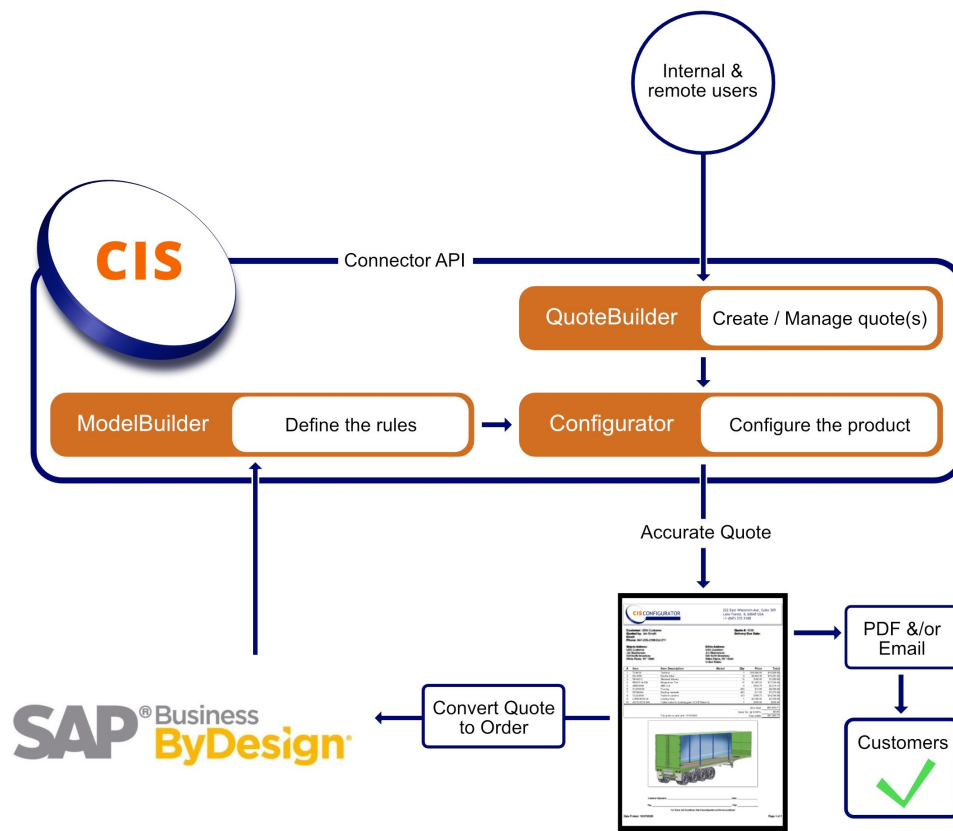
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## Configure Price Quote with CIS Configurator

If you have a diverse product line, which has many variables, adding CIS Configurator allows you to add logic and rules, whilst using the core items and pricing from SAP Business ByDesign.

Extend the quoting capabilities to your Sales team, Resellers and Customers whilst connected to SAP Business ByDesign

- **Rules based Configurator - SAP Items**
- **Cloud Deployed - Integrated with SAP BYD**
- **Logic Builder - You maintain the rules**
- **Convert accurate quotes to SAP Orders**
- **Pricing maintained in SAP**
- **Product knowledge stored in CIS**



## Create Accurate Quotes and Orders



## Orders flow from CIS Configurator to SAP

Accurate Quotes created in CIS Configurator can be copied, Submitted, Revised and Ordered appearing in SAP together with the correct item list and quantities (BOM's if required)

Orders contain configured products with the correct items, submitted by the logic added by your Product Expert; assuring only accurate products can be sold.

- **Connected to SAP in real time**
- **Items and Quantities from Configuration**
- **SAP Pricing**
- **In Preparation Status**
- **Sales Personnel, Resellers and Customers**
- **Only accurate orders can be created**

The screenshot shows the SAP Business ByDesign Sales Orders interface. At the top, there's a header with the SAP logo, 'Sales Orders' title, and search, user, and help icons. Below the header, there's a sidebar with navigation icons. The main area displays a table of sales orders with columns for Status, Sales Order Number, External Reference, Account, Posting Date, Request Date, Total, and Contact. The table lists 10 orders, mostly in 'In Preparation' status, with various external references and accounts. At the bottom, there's a 'Details: Sales Order 1805' link.

Status	Sales Ord...	External Reference	Account	Posting Date	Requeste...	Total	Contact
In Preparation	1802	TRUCK - CURTAL...	Construction Specialties T...	01-04-2021	01-08-20...	49,020.00 USD	Luis Garcia
Open	1801	48FT FLAT BED	Hough Consulting EDI	01-04-2021	01-08-20...	60,620.00 USD	Martin Hough
In Preparation	1800	SMALL FLAT BED	Jennings and Peters JPS	01-04-2021	01-08-20...	67,620.00 USD	Jim Stephens
In Preparation	1796	HVAC	Wireless Advanced Comm...	01-04-2021	01-08-20...	35,470.00 USD	Jerry Belton
In Preparation	1795	CAR	Hough Consulting EDI	01-04-2021	01-08-20...	35,470.00 USD	Martin Hough
In Preparation	1794	TRUCK	Hough Consulting EDI	01-04-2021	01-08-20...	106,115.00 USD	Martin Hough
Open	1793	SEF-897968	Construction Specialties T...	12-07-2020	12-11-2020	106,115.00 USD	Luis Garcia
In Preparation	1792	SEF-12/7/2020	Construction Specialties T...	12-07-2020	12-11-2020	106,115.00 USD	Luis Garcia
In Preparation	1791	SEF	Jennings and Peters JPS	11-30-2020	12-04-20...	106,115.00 USD	Jim Stephens
In Preparation	1786	EGERT	Jennings and Peters JPS	10-21-2020	10-25-20...	106,115.00 USD	Jim Stephens

Details: Sales Order 1805

CIS Configurator

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